

## MINUTES OF MEETING OF THE BOARD OF DIRECTORS

NAME OF CORPORATION: Oregon State Flying Club

Date: December 4, 2007

Time: 5:30 pm

Place: OPA Lounge, Corvallis Aero Service

Directors Attending: McMurphy, Lindner, Anderson, Jahn, Nicholson, Schlipf

Visitors: None

Directors Absent: Fenton, Zhang, Cintron

Notice Given (if any):

A sufficient number of Directors were present to constitute a quorum.

### **Agenda Item: Approval of minutes**

**Decision:** Approved. 2 abstained, 4 in favor.

**Agenda Item:** None

### **Routine Reports**

#### **Agenda Item: Maintenance**

**Discussion:** Costs were stable for October with no major costs incurred. 73146 needed extra time in the shop for Laser mag parts. Shop stated that there might be possible problems in the long term with the Laser mags. Flight time increased 10%, but labor costs also increased 10%. Transponder in 16ED is dead.

Continue to use loaner from CAS until a quote can be determined. Thomas Linder will get quote for new transponder.

**Decision:** Discussion only.

#### **Agenda Item: Flight Operations**

**Discussion:** A price of \$32,000 80773 has been agreed on for 80773 by the board. Proficiency checks for Nov flying hours. There were 6 out, but three have been cleared. Question regarding pre-heat and de-icing; members pay for these services. Private pilot ground school for winter term has an interest from four, need ten people min. Maybe try for spring and possible more interest. The class cost would be \$175.00 plus materials for the 10-week course.

**Decision:** Discussion only.

#### **Agenda Item: Treasury**

**Discussion:** Checks were issued for registration for all seven planes with ODA. Profit and loss 7/1/07 – 11/30-07 \$16,203.64. A Board member suggested possibly changing the accounting form showing reserves monthly. A motion was made to credit \$59.73 for new binders for maintenance records. The motion was seconded.

**Decision:** 6 in favor, 0 nay votes

**Agenda Item: Web and Database**

**Discussion:** 58 votes recorded for the fueling poll.

**Agenda Item: Student Club**

**Discussion:** It was suggested that advertising get started again and suggested that the Director of Promotional Activities get a new poster up in the MU with new posters and to contact students in the Fall from the database. Possibly advertising for family members to give gift certificates for the holidays.

**Decision:** Discussion only.

**Agenda Item: Promotional Activities**

**Discussion:** No report

**Agenda Item: President's Report**

**Discussion:** Should there be a rate increase? Not covering our costs we are subsidizing the aircraft. We are not making the reserves if more than just the engine is considered. Should the per hour reserve be increased?

**Decision:** Discussion only.

**Old Business**

**Agenda Item: Sale of C172 (N80773)**

**Discussion:** An interested buyer has made an offer of \$30,000 for 80773. A motion was made to accept the offer of 30,000. Motion was seconded.

**Decision:** 5 in favor and 1 abstained

**Agenda Item: Building a hangar**

**Discussion:** The Hangars were discussed. Cost would be \$147.00 per month. A 10% discount with 1-year agreement would be offered. The hangar would be used for the 172s. A Board Member was concerned about debt and need to increase rates. It was suggested \$1.00 per month due increase to cover costs. Another suggestion was a 6-month rental during the winter (Nov-April). It was recommended doing a survey of the members about the hangars. A survey will be posted to the members about the hangars. Further discussion regarding the hangar will be held at the January meeting.

**Decision:** Discussion only.

**Agenda Item: CAS fuel truck**

**Discussion:** Voted down by the members.

**Decision:** The fuel truck will not be brought back.

**Agenda Item: Exxon Mobile Cards**

**Discussion:** Too much collateral and/or deposit required.

**Action: Move:** Cancel Mobile credit cards. Seconded.

**Decision:** Unanimous decision in favor

## **New Business**

### **Agenda Item: \$28.00 credit**

**Action:** A motion was made to charge a member \$28.00 for dues. Seconded.

**Decision:** 4 in favor, 2 abstained. Motion passed.

### **Agenda Item: Twin Trainer**

**Discussion:** A member has offered the use of his Apache for twin training. This will only be a link for club members to contact the owner.

**Decision:** Discussion only.

### **Agenda Item: Updating Fleet Goals and Price Comparison**

**Discussion:** Each member offered their vision of the goals for the club.

We should adjust the planes for the number of hours flying. Put 48107 on the market. Form a subcommittee to explore the LSA option including costs. Keep the 152 and 172s. Sell 16ED. Recalculate costs and add an additional \$5.00 - 10.00 for fleet improvement with hourly rate increases. Increase 152 to \$55.00. Cessna producing a LSA. Contact a representative for info on LSA. For funding the sale of 80773 and sell 152s. Investigate Cirrus LSA model. Consider Vans RV if it becomes certified. Survey question should include light sport aircraft consideration and older members and how it might affect them. Possible purchase of a Mooney M20J (201). Sell 152s and convert 172s to diesel. Increase rates, sell a 152, fewer airplanes flying more and not as many would increase revenue. Get members input for what they need and want. Raise the rates. Consider LSA and need to find out what the members want. Who are we serving? Survey the members and present the information to the members so they can decide what would work best for their flying needs. Consider costs of operation vs. benefits (some of which are intangible and not easily measured). Need to keep the customers in mind with all decisions. Put the information in a newsletter before the survey. A motion was made to raise 152 hourly rate to \$55.00. Seconded.

**Discussion:** A Board member felt \$55.00/hour was the current operating cost on the 152. Another Board member felt the \$55.00 was more in line with rates in the area. \$55.00 is the maximum for Jan 1 according the club rules. We should increase the rate to follow the market. Use the financial goals obtained from the survey for increasing the rates in April 08. No further discussion.

**Decision:** 5 in favor and 1 abstained. Motion passed.

### **Goals for next meeting:**

Newsletter after Jan meeting

GA future and club future

Survey of club members

Meeting Adjourned at 8:27 p.m